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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

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ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

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8-42227

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/11 AND ENDING 12/31/11
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Northeast Securities, Inc.

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

333 Earle Ovington Blvd. 7th Floor

(No. and Street)

Mitchel Field, New York

11553

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Stephen J. Perrone

(516) 222-5300

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Kalmus, Siegel, Harris & Goldfarb, CPAS, LLP

(Name - if individual, state last, first, middle name)

585 Stewart Ave., Suite 550

Garden City, NY 11530

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant
☐ Public Accountant
☐ Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I, Stephen J. Perrone, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Northeast Securities, Inc., as of December 31, 20 11, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



Amanda Marie Decker
Notary Public

Stephen J. Perrone
Signature

Chairman
Title

This report ** contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☒ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- ☒ (o) Independent Auditor's report on internal accounting control

****For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).**

KALMUS, SIEGEL, HARRIS & GOLDFARB, CPAs, LLP

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Members:
American Institute of Certified Public Accountants
N.Y. State Society of Certified Public Accountants

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors
Northeast Securities, Inc.
Mitchell Field, New York 11553

We have audited the accompanying statement of financial condition of Northeast Securities, Inc. (the Company) as of December 31, 2011, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Northeast Securities, Inc. as of December 31, 2011, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles applied on a basis consistent with that of the previous year.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



Kalmus, Siegel, Harris & Goldfarb, CPAs, LLP

Garden City, New York
February 23, 2012

NORTHEAST SECURITIES, INC.**STATEMENT OF FINANCIAL CONDITION**

December 31, 2011

ASSETS

Cash and cash equivalents (Note 2)	\$ 5,512,562
Receivable from broker-dealers and clearing organizations	403,539
Securities owned:	
Marketable, at market value (Note 3)	830,033
Not readily marketable, at estimated fair value (Note 3)	1,656,763
Furniture and equipment at cost, less accumulated depreciation of \$ 1,862,386	172,963
Other assets	898,486
	<u>\$ 9,474,346</u>

LIABILITIES AND STOCKHOLDERS' EQUITY**LIABILITIES**

Payable to broker-dealers and clearing organizations (Note 2)	\$ 1,341,683
Margin loan payable (Note 6)	1,139,653
Accounts payable and accrued expenses	269,142
Securities sold, not yet purchased, at fair value (Note 3)	10,310
Income taxes payable	5,981
Security deposit payable	10,588
Loan payable-subsiidiary (Note 6)	45,740
	<u>2,823,097</u>

STOCKHOLDERS' EQUITY

Preferred stock, 1,000,000 shares \$.01 par value authorized, 0 shares issued	-
Common stock, 20,000,000 shares \$.01 par value authorized, 12,363,591 shares issued and outstanding	123,636
Additional paid-in capital	4,390,642
Retained earnings	5,282,701
	<u>9,796,979</u>
Less shares of common stock in treasury, at cost	<u>(3,145,730)</u>
Total Stockholders' Equity	6,651,249
	<u>\$ 9,474,346</u>

The accompanying notes are an
integral part of these financial statements.

NORTHEAST SECURITIES, INC.**STATEMENT OF INCOME**

For the year ended December 31, 2011

REVENUES

Commissions (Note 2)	\$ 27,010,582
Principal transactions (Note 2)	4,382,636
Investment advisory (Note 2)	1,667,357
Investment banking (Note 2)	30,124
Interest and dividends	153,237
Other	<u>2,769,300</u>
	36,013,236

EXPENSES

Employee compensation and benefits (Note 8)	9,303,822
Commissions, floor brokerage, exchange, and clearance fees (Note 2)	22,910,131
Communications and data processing	1,093,566
Interest and dividends	34,401
Occupancy	792,564
Other operating expenses	<u>1,922,219</u>
	36,056,703

(Loss) before income taxes & equity in earnings of subsidiary (43,467)

Equity in earnings of subsidiary 113,486

Income before income taxes 70,019

Provision for income taxes 784

Net income (Loss) \$ 69,235

The accompanying notes are an
integral part of these financial statements.

NORTHEAST SECURITIES, INC.**STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY**

For the year ended December 31, 2011

	<u>Common Shares</u>	<u>Stock Amount</u>	<u>Additional Paid-In Capital</u>	<u>Retained Earnings</u>	<u>Treasury Stock At Cost Amount</u>	<u>Total Stockholders' Equity</u>
Balance at 1/1/2011	12,363,591	\$ 123,636	\$ 4,390,642	\$ 5,213,466	\$ (3,145,730)	\$ 6,582,014
Net Income (Loss)	-	-	-	69,235	-	69,235
Balance at 12/31/2011	<u>12,363,591</u>	<u>\$ 123,636</u>	<u>\$ 4,390,642</u>	<u>\$ 5,282,701</u>	<u>\$ (3,145,730)</u>	<u>\$ 6,651,249</u>

The accompanying notes are an
integral part of these financial statements.

NORTHEAST SECURITIES, INC.**STATEMENT OF CASH FLOWS**

For the year ended December 31, 2011

CASH FLOWS FROM OPERATING ACTIVITIES

Net income (loss)		\$	69,235
Adjustments to reconcile net income to net cash used in operating activities			
Depreciation and amortization	\$	94,466	
Deferred taxes		(18,109)	
(Increase) decrease in operating assets:			
Net receivable from broker-dealers and clearing organizations		215,964	
Securities owned, net		(418,584)	
Prepaid expenses and taxes		(173,135)	
Security deposits and other receivables		825,323	
Increase (decrease) in operating liabilities:			
Payable to broker-dealer and clearing organizations		(205,474)	
Accrued payables and accrued liabilities		(1,111,937)	
Securities sold, not yet repurchased		7,897	
Income taxes payable		4,400	
Total adjustments			(779,189)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES			<u>(709,954)</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Purchase of furniture and equipment	<u>(32,071)</u>	
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES		<u>(32,071)</u>

CASH FLOWS FROM FINANCING ACTIVITIES

Proceeds from margin loan	<u>621,144</u>	
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES		<u>621,144</u>

NET INCREASE (DECREASE) IN CASH & CASH EQUIVALENTS		(120,881)
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CASH & CASH EQUIVALENTS - BEGINNING		<u>5,633,443</u>
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CASH & CASH EQUIVALENTS - END		<u>\$ 5,512,562</u>
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Supplemental cash flow disclosures:

Income tax payments	<u>\$ 13,000</u>
Interest payments	<u>\$ 34,401</u>

The accompanying notes are an
integral part of these financial statements.

NORTHEAST SECURITIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2011

NOTE 1 – ORGANIZATION & NATURE OF BUSINESS

Northeast Securities, Inc. (“the “Company”), founded in 1989, is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of The Financial Industry Regulatory Authority (FINRA). The Company has grown into a multi-line financial services firm serving institutional and individual clients. The Company is a New York Corporation and acts as a fully disclosed broker-dealer engaged in the following types of businesses: Listed and OTC Stocks, Mutual Funds, Government and Municipal Securities, Put and Call Options, Limited Partnerships, Annuities, and Tax Shelters. The company acts as a market maker in selected OTC stocks. The business operates from several strategic office locations with the institutional office located at 100 Wall Street in New York City’s financial district.

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements are presented on an accrual basis. Income is recognized when earned. The costs and expenses attributable to earning such income are reflected in the results of operations concurrently.

Real Property

Property and improvements are stated at cost. Expenditures for maintenance, repairs and minor renewals are charged to operations as incurred.

Property at December 31, 2011 consisted of:

Equipment & Office Furniture	\$ 1,825,265
Improvements	<u>210,084</u>
	2,035,349
Less: accumulated depreciation and amortization	<u>(1,862,386)</u>
Real property, net of accumulated depreciation and amortization	\$ <u>172,963</u>

Depreciation and amortization

Depreciation is provided on a straight-line basis using an estimated useful life of five years with a half-year provision in the year of acquisition. Amortization of computer software is provided on a straight-line basis over sixty months. Depreciation and amortization expense for the year ended December 31, 2011 totaled \$94,466.

Statement of Cash Flows

Cash and cash equivalents for purposes of reporting cash flows includes cash on hand and highly liquid investments with original maturities of less than ninety days, that are not held for sale in the ordinary course of business.

NORTHEAST SECURITIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2011

NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Securities Owned

Proprietary securities transactions in regular-way trades are recorded on trade date, as if they had settled. Profit and loss arising from all securities and commodities transactions entered into for the account and risk of the Company are recorded on trade date basis. Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded net on the statement of financial condition. Marketable securities are valued at market value, and securities not readily marketable are valued at fair value as determined by the Board of Directors.

Use of Estimates

The preparation of the financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Fee Income

Fee income is recorded as earned, with billed but not paid amounts reflected as accounts receivable and amounts received but not earned reflected as deferred fee income.

Commissions

Transactions executed by the broker-dealer as agents for customers and related commission income and expenses are recorded on a settlement date basis which is not materially different from a trade date basis.

NOTE 3 – SECURITIES OWNED & SOLD, NOT YET PURCHASED

Marketable securities owned consist of trading and investment securities at market values, as follows:

	<u>Owned</u>	<u>Sold, Not Yet Purchased</u>
Corporate stocks and bonds	<u>\$ 830,033</u>	<u>\$ 10,310</u>

Securities not readily marketable include investment securities (a) for which there is no market on a securities exchange or no independent publicly quoted market, (b) that cannot be publicly offered or sold unless registration has been effected under the Securities Act of 1933, or (c) that cannot be offered or sold because of other arrangements, restrictions, or conditions applicable to the securities or to the Company. At December 31, 2011 these securities at estimated fair values consisted of equities totaling \$1,656,763.

NORTHEAST SECURITIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2011

NOTE 4 – CONCENTRATIONS OF CREDIT RISK

The Company and its subsidiaries are engaged in various trading and broker-age activities in which counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

In addition, financial instruments which potentially subject the Company to significant concentrations of credit risk consist principally of cash and money market funds. The Company maintains accounts with various financial institutions. The Company's policy is designed to minimize exposure to any one institution. At times during 2011, the Company's cash in bank balances exceeded the Federally insured limits. At December 31, 2011 the Company's uninsured cash balances totaled \$59,980.

NOTE 5 – RELATED PARTY TRANSACTIONS

The company at times advances money to its shareholders or other shareholder owned entities on a short-term basis. At December 31, 2011, there were no shareholder loans.

NOTE 6 – DEBT

The company meets its short-term financing needs by borrowing against securities it owns for investment purposes. The interest rate is a floating rate above the prime rate. There was \$ 1,139,653 outstanding under this facility at December 31, 2011. The company also advances money to its asset management subsidiary or receives loans from that subsidiary. The amount owed to the subsidiary at December 31, 2011 was \$ 45,740. The company has a \$100,000 line of credit facility with JPMorganChase Bank at a rate tied to the Prime Rate. As of December 31, 2011 there were no amounts borrowed on this facility.

NOTE 7 – COMMITMENTS & CONTINGENCIES

The Company has obligations under operating leases with initial terms in excess of one year. Minimum aggregate annual rentals for office space, equipment and storage at December 31, 2011, are approximately as listed below:

<u>Fiscal year</u>	<u>Amount</u>
2012	\$ 940,671
2013	997,775
2014	996,330
2015	1,010,697
2016	<u>840,810</u>
Aggregate amount thereafter	<u>\$ 2,596,779</u>

Rent expense for the year ended December 31, 2011 aggregated \$ 782,950.

NORTHEAST SECURITIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2011

NOTE 7 – COMMITMENTS & CONTINGENCIES (CONT'D)

The company is contingently liable for a standby letter of credit in the amount of \$ 137,222 issued by Chase Manhattan Bank presentable if the company is in default on its lease for its Lower Manhattan Office.

The Company - together with various other broker-dealers, corporations, and individuals - has been named as a defendant in a few lawsuits that claim substantial damages. Management of the Company, after consultation with outside legal counsel, is highly confident that the resolution of these various lawsuits will not result in any material adverse effect on the Company's financial position.

The Trustee in Bankruptcy for a hedge fund put Northeast Securities on notice that it was seeking a return of any commissions and/or fees Northeast Securities received in respect of a subscription by an investor in one or both of the funds. While no formal action has yet commenced, Northeast has established a reserve of \$90,000 during 2011 to cover a potential settlement with the Trustee.

During February 2010, two former employees filed complaints against Northeast Securities in Federal Court. The matter is currently pending before a judge. Jury selection is scheduled during March 2012 and trial proceedings are expected to commence thereafter. Management of the Company, after consultation with outside legal counsel, is highly confident that the resolution of this lawsuit will not result in any material adverse effect on the Company's financial position. No accrual has been made for this lawsuit in the financial statements. The Company's legal counsel is unable to estimate the total of possible damages and counsel fees if the Company does not prevail. It is possible, however, that an adverse outcome could have a material adverse impact on our consolidated results of operations, liquidity, and financial position.

NOTE 8 – PENSION PLAN

The company has a 401(K) plan which allows eligible employees to voluntarily defer a percentage of salary. The company at its option can match employee deferrals. The company made no matching contributions for the year ended December 31, 2011.

NOTE 9 – NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital and requires the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 8 to 1 in its initial year and 15 to 1 in subsequent years. As of December 31, 2011 the minimum net capital requirement was defined as the greater of \$100,000 or 6-2/3% of the aggregate indebtedness.

At December 31, 2011, the Company had net capital of \$ 3,835,078 which was \$ 3,647,559 in excess of its required net capital of \$ 187,519. The Company's net capital ratio was .73 to 1.

NORTHEAST SECURITIES, INC.
NOTES TO FINANCIAL STATEMENTS
December 31, 2011

NOTE 10 – INCOME TAXES

The amount of current and deferred taxes payable or refundable is recognized as of the date of the financial statements, utilizing currently enacted tax laws and rates. Deferred tax expenses or benefits are recognized in the financial statements for the changes in deferred tax liabilities or assets between years. Deferred income taxes are provided when income and expenses, principally relating to unrealized gains on long term investments, depreciation expense and deferred compensation expense are recognized in different years for financial and tax reporting purposes

The Company recognizes and measures its unrecognized tax benefits in accordance with *FASB ASC 740, Income Taxes*. Under that guidance the Company assesses the likelihood, based on their technical merit, that tax positions will be sustained upon examination based on the facts, circumstances and information available at the end of each period. The measurement of unrecognized tax benefits is adjusted when new information is available, or when an event occurs that requires a change.

The income tax provision consists of the following:

	<u>Total</u>	<u>Currently Payable</u>	<u>Deferred Tax Debit</u>
Federal	\$ (8,777)	\$ 5,500	\$ (14,277)
State and local	<u>9,561</u>	<u>13,393</u>	<u>(3,832)</u>
	<u>\$ 784</u>	<u>\$ 18,893</u>	<u>\$ (18,109)</u>

The Company's effective tax rate was less than the statutory rate because equity in earnings from a subsidiary exceeded non-deductible expenses.

KALMUS, SIEGEL, HARRIS & GOLDFARB, CPAs, LLP

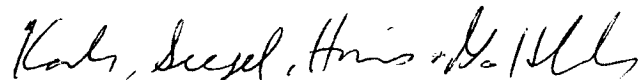
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INDEPENDENT AUDITOR'S SUPPLEMENTARY REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17A-5 OF THE SECURITIES AND EXCHANGE COMMISSION

Board of Directors
Northeast Securities, Inc.

We have audited the accompanying financial statements of Northeast Securities, Inc. as of and for the year ended December 31, 2011, and have issued our report thereon dated February 23, 2012. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



Kalmus, Siegel, Harris & Goldfarb, LLP

Garden City, New York
February 23, 2012

NORTHEAST SECURITIES, INC.**SCHEDULE I****Computation of Net Capital Under Rule 15c3-1 of the
Securities and Exchange Commission**

As of December 31, 2011

NET CAPITAL

Total stockholders' equity		\$	6,651,249
Deductions/charges:			
Securities not readily marketable	\$	1,656,763	
Furniture and equipment, net		172,963	
Other non-allowable assets		<u>898,486</u>	<u>2,728,212</u>
Net capital before haircuts on securities positions			3,923,037
Haircuts on securities			
Trading and investment securities			
Stocks, bonds, mutual funds		80,535	
Money market funds		6,763	
Other			
Unsecured debits		<u>661</u>	<u>87,959</u>
Net Capital		\$	<u>3,835,078</u>

AGGREGATE INDEBTEDNESS

Payable to broker-dealers and clearing organizations	1,341,683
Accounts payable and accrued expenses	269,142
Margin loan payable	1,139,653
Loan payable-subsiidiary	45,740
Income taxes payable	5,981
Security deposits payable	<u>10,588</u>
Total aggregate indebtedness	<u>\$ 2,812,787</u>

continued

NORTHEAST SECURITIES, INC.**SCHEDULE I (CONT'D)**

Computation of Net Capital Under Rule 15c3-1 of the
Securities and Exchange Commission

As of December 31, 2011

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Minimum net capital required	<u>\$ 187,519</u>
Excess net capital	<u>\$ 3,647,559</u>
Excess net capital at 10% of aggregate indebtedness	<u>\$ 3,553,799</u>
Ratio: Aggregate indebtedness to net capital	<u>.73 to 1</u>

RECONCILIATION WITH COMPANY'S COMPUTATION (included in Part II
of Form X-17A-5 as of December 31, 2011)

Net capital, as reported in Company's Part II (unaudited)

Focus report	\$ 3,828,543
Haircut adjustments	3,880
Net audit adjustments	<u>2,655</u>
Net capital per above	<u>\$ 3,835,078</u>

NORTHEAST SECURITIES, INC.

SCHEDULE II

**Computation for Determination of Reserve Requirements
Under Rule 15c3-3 of the Securities and Exchange Commission**

As of December 31, 2011

The company effected no transactions with customers, as defined in Rule 15c3-3 under the provisions of Section (k)(2)(ii), and, therefore, has no amounts reportable under the rule.

KALMUS, SIEGEL, HARRIS & GOLDFARB, CPAs, LLP

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Accountants

Members:
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N.Y. State Society of Certified Public

INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES RELATED TO AN ENTITY'S SIPC ASSESSMENT RECONCILIATION

To the Board of Directors of
Northeast Securities, Inc.
333 Earle Ovington Blvd., 7th Floor
Mitchel Field, NY 11553

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7T)] to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2011, which were agreed to by Northeast Securities, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc. and SIPC, solely to assist you and the other specified parties in evaluating Northeast Securities, Inc.'s compliance with the applicable instructions of the Transitional Assessment Reconciliation (Form SIPC-7T). Northeast Securities, Inc.'s management is responsible for the Northeast Securities Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

1. Compared the listed assessment payments in Form SIPC-7T with respective cash disbursement records entries from company's cash disbursement journal noting no differences;
2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2011, as applicable, with the amounts reported in Form SIPC-7T for the year ended December 31, 2011 noting no differences;
3. Compared any adjustments reported in Form SIPC-7T with supporting schedules and working papers noting no differences;
4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7T and in the related schedules and working papers general ledger accounts supporting the adjustments

noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

A handwritten signature in cursive script, reading "Kalmus, Siegel, Harris & Goldfarb".

Kalmus, Siegel, Harris & Goldfarb, CPAs, LLP

February 23, 2012

KALMUS, SIEGEL, HARRIS & GOLDFARB, CPAs, LLP

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON INTERNAL ACCOUNTING CONTROL REQUIRED BY DEC RULE 17a-5

Board of Directors
Northeast Securities, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Northeast Securities, Inc. (the Company), for the year ended December 31, 2011, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons
2. Recordation of differences required by rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is

subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2011 to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, the FINRA, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

A handwritten signature in black ink, appearing to read "Kalmus, Siegel, Harris & Goldfarb, LLP".

Kalmus, Siegel, Harris & Goldfarb, LLP

February 23, 2012